

BUILDINGS & CONCRETE INDUSTRY

MARKET FOCUS

Building

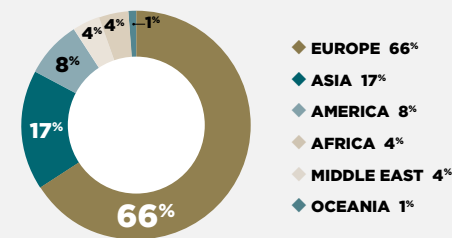
FRANCE IN 2015

401,100 contractors
1,431,300 workers, including:
1,051,000 employees
380,300 tradesmen
€124 Bn excl.VAT of building works, of which:
€50 Bn in new build
€74 Bn in repairs and maintenance

Source: estimations by FFB, FNTP - June 2016
Data for 2014

FRENCH BUSINESS ON FOREIGN MARKETS

Breakdown by geographical zone



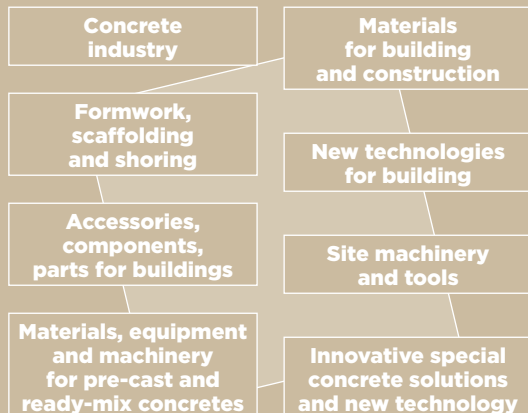
Source: estimations by FFB, FNTP - June 2016 - Data for 2014

EUROPE

3 million contractors
42.3 million employees
Total production in Europe:
€1,211 Bn of building works
European business on foreign markets:
€93.5 Bn of sales

Sources: EU 28, FIEC figures

The Buildings and Concrete Industry sector at INTERMAT 2018 includes the following equipment and solutions:



Concrete

FRANCE

800 production sites
€2.5 Bn in sales
21M tonnes of concrete goods
20,000 direct jobs

Source: French concrete industry federation (FIB)

EUROPE

8,000 production sites
€35 Bn in sales
200,000 employees

Source: FIB publication "Construire pour un cadre de vie durable"

WORLD

Continuous increase in worldwide demand for concrete and cement
Sales in billion USD



Source: Survey by SVP and Timetric, October 2014

TRENDS


Continued growth of worldwide cement and concrete production up to 2018
\$1,104 Bn of concrete produced in the world in 2016
+13.6% vs. 2014

Source: Survey by SVP and Timetric, October 2014

EXHIBITORS

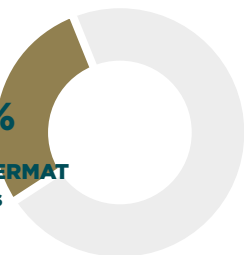
NUMBER OF EXHIBITORS

360
exhibitors



accounting
for

24%
of all INTERMAT
exhibitors



AMONG THE LEADING PRODUCTS
IN THIS SECTOR FEATURE:

Concrete - Construction materials for fresh concrete

Admixtures, cements, fibres, aggregates, mortar materials, pigments, additives, crack repair materials

Plant and equipment for concrete production

Concrete preparation and mixing facilities, conveyors, admixture dispensing units, buckets and mixers, truck mixers, concrete pumps, truck-mounted concrete pumps

Precast Production Equipment

Moulds for pre-cast concrete

Formwork and scaffolding

Concrete paver finishers

Machines for bending, rolling, cutting and welding concrete rebars

Equipment and tools for construction sites

Machinery and equipment for finishing works, temporary power stations, worksite amenities, mobile and stationary cabins, buggies, safety signs, etc.

Concrete cutting equipment

Diamond tools, finishing tools & equipment

New technologies and engineering for the concrete industry

BIM and modelling, concrete inspection devices, testing equipment and laboratories

Components, equipment and accessories for building, formwork, scaffolding and shoring

1,500
exhibitors
including **70%**
from outside France

Among the exhibitors in 2015:⁽¹⁾

MATERIALS FOR CONCRETE

CEMEX ♦ CHRYSO ♦ EQIOM ♦ MAPEI ♦ OMYA ♦ SIKA

CONCRETE CUTTING EQUIPMENT

CARMIX-METALGALANTE ♦ HILTI ♦ HUSQVARNA CONSTRUCTION PRODUCTS ♦ TYROLIT

SPECIAL AND DECORATIVE CONCRETE

HTC FLOOR SYSTEMS ♦ MARSHALLTOWN / BMC DIFFUSION ♦ MODERNE METHODE

REBAR MANUFACTURING EQUIPMENT

3R SCHNELL ♦ EVG ♦ MEP ♦ PROGRESS GROUP

PLANT AND MACHINERY FOR CONCRETE PRODUCTION

ARCEN ♦ CIFA ♦ EUROMECC ♦ EUROPE EQUIPEMENT ♦ IMER ♦ LIEBHERR ♦ PUTZMEISTER ♦ SCHWING STETTER ♦ SKAKO ♦ WACKER NEUSON ♦ ZOOMLION

PRE-CAST CONCRETE PRODUCTION EQUIPMENT

ADLER TECHNOLOGIES ♦ FIORI GROUP ♦ QUADRA

FORMWORK AND SCAFFOLDING

ALPHI ♦ ALTRAD ♦ FARESIN ♦ HUSSOR ♦ MILLS ♦ OUTINORD ♦ PASCHAL ♦ PERI ♦ SATECO

NEW TECHNOLOGY, ENGINEERING

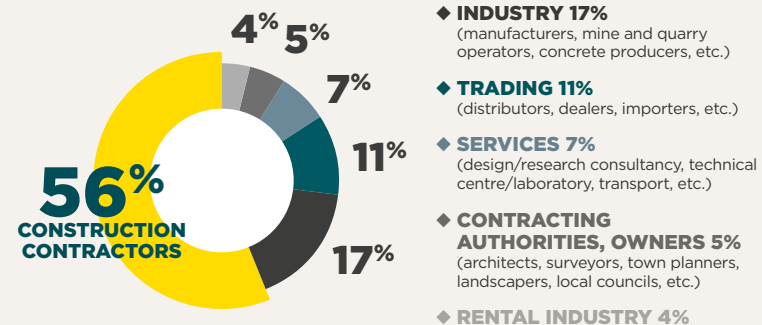
BIKOTRONIC ♦ COMMAND ALKON ♦ I-THESES BVBA ♦ SENSORS & SOFTWARE ♦ TEKLA

(1) Non-exhaustive list

1 IN 2 VISITORS WORKS FOR A BUILDING CONTRACTOR⁽²⁾

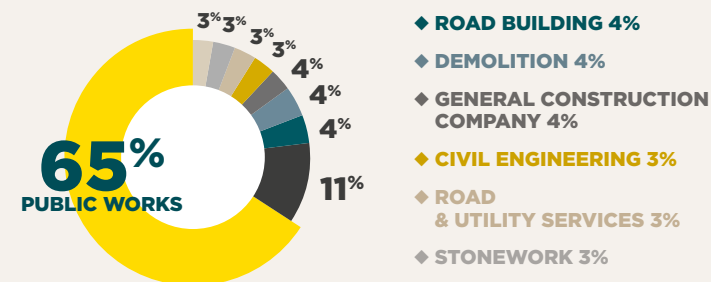
183,000
entries
including **35%**
from outside France

VISITORS BY SECTOR OF ACTIVITY



FOCUS ON BUILDING CONTRACTORS

(56% of all visitors)



(2) INTERMAT 2015 visitor survey.

AMONG THE SECTORS OF ACTIVITY ON SHOW IN INTERMAT 2018:

