



EARTHMOVING & DEMOLITION

PARIS  
23 - 28 APRIL 2018

INTERNATIONAL EXHIBITION  
FOR CONSTRUCTION  
AND INFRASTRUCTURE

BUILDING  
TOMORROW,  
TODAY

## EARTHMOVING AND DEMOLITION

### MARKET FOCUS



SIZE OF FRENCH MARKET

€7.5 Bn

Earthworks  
in France

€10.1 Bn

International sales  
in roadworks and  
general earthworks

Source: FNTP - Les Travaux publics - 2015 annual report



GROWTH OUTLOOK

By 2023 the worldwide  
earthmoving equipment  
market will be worth  
**\$192.45 Bn**

Source: Global Market Insights



INDUSTRY INDICATORS

Earthworks



21,572<sup>(1)</sup>

contractors  
in France (2015)

Demolition  
works



1,058<sup>(1)</sup>

contractors  
in France (2015)



€12,216 Bn<sup>(2)</sup>  
in sales (2013)



€890.6 Bn<sup>(2)</sup>  
in sales (2013)

(1) Source: INSEE, *démographie des entreprises et des établissements 2014 - champ marchand non agricole, stocks d'entreprise au 1<sup>er</sup> janvier 2014*  
(2) Source: INSEE, ESANE



KEY FIGURE

Earthmoving  
equipment in Europe:  
**628,000**  
units sold in 2015

Source: Promoteia



**The Earthmoving and Demolition sector at INTERMAT 2018 includes the following equipment and solutions:**

- Machines for demolition, environment & recycling
- Accessories, components and parts for earthmoving
- Machinery & equipment for earthmoving and civil engineering
- New technologies for earthmoving & demolition

## EXHIBITORS

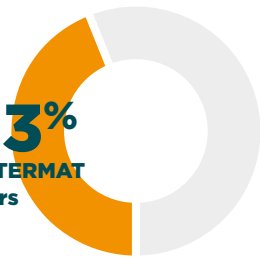
NUMBER OF EXHIBITORS

**620**  
exhibitors



accounting  
for

**41.3%**  
of all INTERMAT  
exhibitors



### AMONG THE LEADING PRODUCTS IN THIS SECTOR FEATURE:

#### Machines and equipment for earthmoving work

Bulldozers, loaders, excavators, compact excavators, compact dumpers, backhoe loaders

#### Compaction equipment for earthmoving work

Rollers (static / vibrating / compaction), tampers / rammers, vibratory plates

#### Special tunnelling and gallery boring equipment

Tunnel-boring machines, micro-tunnelling machines, dredgers, etc.

#### Engines, power generation & transmission, generators, compressors

Wear parts  
Buckets, breakers

#### Demolition and recycling equipment

Crushers, shears, rock-breakers, crowbars, waste collection equipment, sorting and packing equipment, processing and recycling equipment

#### Components, equipment and accessories for earthmoving and demolition machinery

**1,500**  
exhibitors  
including **70%**  
from outside France

### Among the exhibitors in 2015:<sup>(1)</sup>

#### EARTHMOVING

CASE CONSTRUCTION EQUIPMENT ♦ DOOSAN BOBCAT ♦ HIDROMEK ♦ HYUNDAI HEAVY INDUSTRIES ♦ KOBELCO CONSTRUCTION MACHINERY ♦ KOMATSU ♦ KUBOTA ♦ LIEBHERR ♦ LIUGONG MACHINERY ♦ MECALAC ♦ PAYEN ♦ SAMPIERANA / EUROCOMACH ♦ SANKO ♦ SUNWARD EQUIPMENT GROUP ♦ TAKEUCHI ♦ THWAITES ♦ VF VENIERI ♦ VOLVO CONSTRUCTION EQUIPMENT ♦ WACKER NEUSON ♦ YANMAR CONSTRUCTION EQUIPMENT

#### DEMOLITION

ALM ♦ ARDEN EQUIPMENT ♦ BROKK ♦ DEVAREM ♦ EVERDIGM ♦ HARTL CRUSHER ♦ MB ♦ MBI ♦ MONTABERT ♦ NPK ♦ SAMEP TOOLS ♦ SOCOMEC ♦ TREVI BENNE ♦ VTN EUROPE

#### ENGINES, POWER GENERATION & TRANSMISSION, GENERATORS

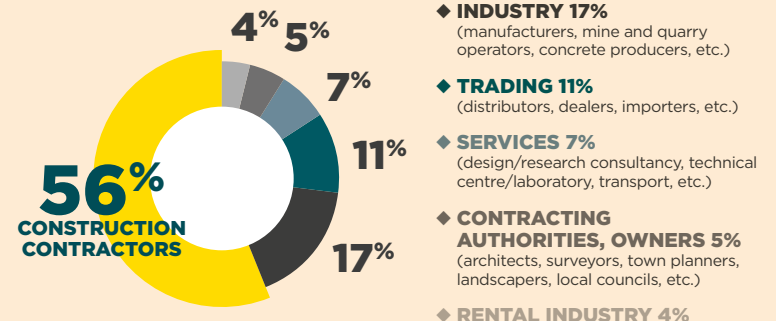
BONDIOLI & PAVESI ♦ BONFIGLIOLI ♦ CUMMINS LTD DEUTZ ♦ FPT INDUSTRIAL ♦ GENELEC ♦ HATZ-DIESEL ♦ ISUZU MOTORS ♦ JCB DRIVETRAIN SYSTEMS ♦ JOHN DEERE POWER SYSTEMS ♦ KAESER COMPRESSEURS ♦ KUBOTA ♦ LOMBARDINI ♦ MTU FRIEDRICHSHAFEN ♦ POCLAIN HYDRAULICS ♦ SDMO INDUSTRIES ♦ YANMAR

(1) Non-exhaustive list

## 1 IN 2 VISITORS WORKS FOR A BUILDING CONTRACTOR<sup>(2)</sup>

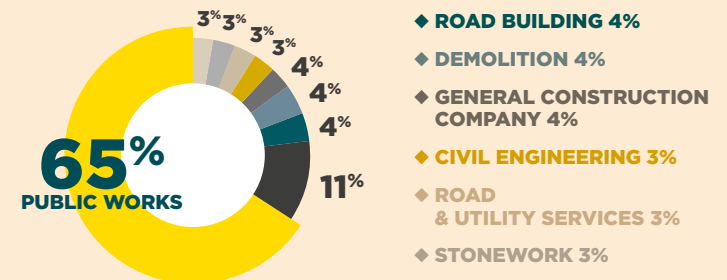
**183,000**  
entries  
including **35%**  
from outside France

VISITORS BY SECTOR OF ACTIVITY



### FOCUS ON BUILDING CONTRACTORS

(56% of all visitors)



(2) INTERMAT 2015 visitor survey.

### AMONG THE SECTORS OF ACTIVITY ON SHOW IN INTERMAT 2018:



LIFTING,  
HANDLING &  
TRANSPORTATION



BUILDING  
& CONCRETE  
INDUSTRY



ROADS,  
MINERALS  
& FOUNDATIONS