



LIFTING,  
HANDLING &  
TRANSPORTATION

PARIS  
23 - 28 APRIL 2018

INTERNATIONAL EXHIBITION  
FOR CONSTRUCTION  
AND INFRASTRUCTURE

BUILDING  
TOMORROW,  
TODAY

## LIFTING, HANDLING & TRANSPORTATION

### MARKET FOCUS

#### Lifting

FRANCE: A FEW FIGURES



**60%**  
of sales  
from construction

**450**  
contractors

**2,500**  
cranes

**10,000**  
employees

**€2 Bn**  
turnover

Source: Union Française du Levage

#### Handling

FRANCE: KEY FIGURES



**OUTPUT OF  
HANDLING  
CONTRACTORS**  
*in billion euros*

**2014**  
**€3.45 Bn**

**2015**  
**€3.67 Bn**

#### TRENDS

**Marked increase  
in investment**

**+6.5%**  
in 2016

**Telehandler  
market**

**between +5%  
and +10%**

**Platform  
lifts**

**between +10%  
and +15%**

**Sales  
of forklifts**

**+5%**

Source: Handling focus, Le point éco du CISMA, November 2016

#### EXPORTS

*in million euros  
year-on-year change*

**2014** **+7%**  
**€2,395 M**

**2015** **+3.5%**  
**€2,479 M**

#### IMPORTS

*in million euros  
year-on-year change*

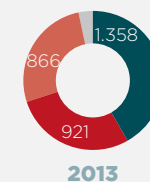
**2014** **+2%**  
**€2,603 M**

**2015** **+3%**  
**€2,681 M**

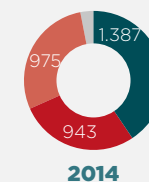
Source: CISMA - Key figures 2015 - Equipment for construction, infrastructure, steelmaking and materials handling

#### HANDLING EQUIPMENT FIRMS

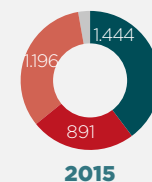
**OUTPUT** *in billion euros*



2013



2014



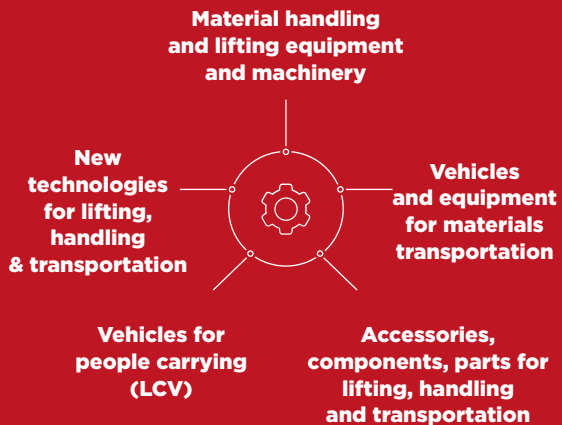
2015

**€3.7**  
Bn  
**+6.4%**  
(yoy)

◆ Forklifts ◆ Industrial lifting ◆ Systems, isolated loads ◆ Storage

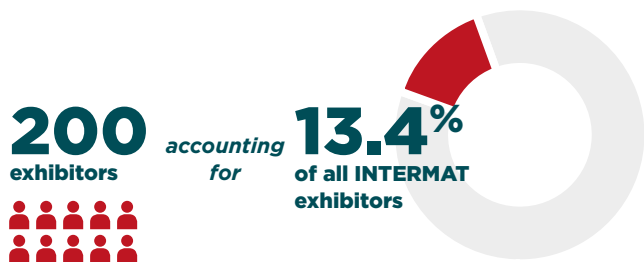
Source: CISMA - 2015 key figures - Les entreprises d'équipements de la manutention

The Lifting, Handling & Transportation sector at INTERMAT 2018 includes the following equipment and solutions:



## EXHIBITORS

NUMBER OF EXHIBITORS



### AMONG THE LEADING PRODUCTS IN THIS SECTOR FEATURE:

#### Materials and equipment

Equipment and site worker hoists, grabbers for cranes, handling and forklift trucks, cranes (tower, mobile, self-propelled, crawler...), platform lifts, hoists

#### Transport equipment

Site vehicles, tipper trucks, dump trucks, trailers, dumpers, tractors, special vehicles, light commercial vehicles (LCV) for people carrying

#### Components, equipment and accessories for lifting and transportation

#### Anti-collision systems

**1,500** exhibitors including **70%** from outside France

### Among the exhibitors in 2015:<sup>(1)</sup>

#### LIFTING - HANDLING

ATLAS MASCHINEN ♦ ATN ♦ AUSA CENTER ♦ DIECI ♦ GENIE ♦ HAULOTTE GROUP ♦ HINOWA ♦ JLG ♦ KOBELCO CRANES ♦ LIEBHERR ♦ MAGNI TELESCOPIC HANDLERS ♦ MANITOU ♦ MATEBAT ♦ MERLO ♦ MULTITEL PAGLIERO ♦ PALFINGER PLATFORMS ♦ SENNEBOGEN ♦ SKYJACK ♦ SUMITOMO HI HITACHI ♦ TEREX CRANES

#### TRANSPORTATION

BELL EQUIPMENT ♦ FAYMONVILLE ♦ FOREZ-BENNES ♦ GOLDHOFER ♦ GOURDON ♦ GRUAU BTP ♦ MAN TRUCK & BUS ♦ MEILLER ♦ MERCEDES-BENZ ♦ NOOTEBOOM TRAILERS ♦ REMORQUES LOUAULT ♦ RENAULT TRUCKS ♦ SCANIA ♦ VOLVO TRUCKS

#### NEW TECHNOLOGY, REMOTE CONTROL, ANTI-COLLISION

AGS ♦ AMCS TECHNOLOGIES ♦ DAMAC ♦ EQUIPEMENTS DE GRUE ♦ LSI-ROBWAY - A TRIMBLE COMPANY ♦ RDS TECHNOLOGY LTD ♦ SMIE

#### TYRES

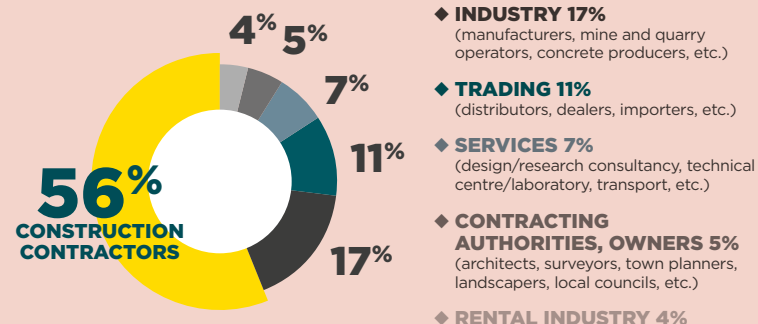
BKT TYRES BALKRISHNA INDUSTRIES ♦ BRIDGESTONE ♦ CAMOPLAST SOLIDEAL ♦ GOODYEAR DUNLOP TIRES ♦ MAGNA TYRES GROUP ♦ MFP MICHELIN ♦ MITAS

(1) Non-exhaustive list

## 1 IN 2 VISITORS WORKS FOR A BUILDING CONTRACTOR<sup>(2)</sup>

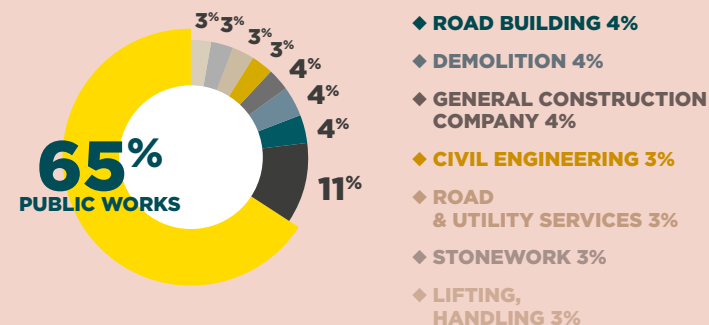
**183,000** entries including **35%** from outside France

VISITORS BY SECTOR OF ACTIVITY



### FOCUS ON BUILDING CONTRACTORS

(56% of all visitors)



(2) INTERMAT 2015 visitor survey.

### AMONG THE SECTORS OF ACTIVITY ON SHOW IN INTERMAT 2018:

