

A TASTE OF THE STATES

Join Us in Miami!

THE 27TH ANNUAL AMERICAS FOOD & BEVERAGE SHOW AND CONFERENCE
SEPTEMBER 18-20, 2023 | MIAMI BEACH CONVENTION CENTER



The Gateway to Latin America and the Caribbean

Now a three-day show!

BUYERS BY PRODUCT DISTRIBUTION REGION

33% CARRIBBEAN

28% CENTRAL AMERICA

21% SOUTH AMERICA

14% AFRICA

2% NORTH AMERICA



4,691 visitors

from

100+ countries

with

454 exhibitors

ORGANIZED AND SPONSORED BY



WORLD TRADE CENTER®
MIAMI

[NASDA NON-DISCRIMINATION STATEMENT](#)

Maximize Your ROI with A Taste of the States at AFB Miami 2023



BUYER INDUSTRY SEGMENTS

60%

INTERMEDIARIES

Distributors, Import/Export Agents, Manufacturer Representatives, and Wholesalers

19%

MANUFACTURERS/FOOD PROCESSORS

Growers, Producers, Manufacturers, Bottlers, and Packagers

11%

FOODSERVICE/RESTAURANT

Fine/Casual/Family Restaurants, Fast Food Restaurants, Caterers, Hotels, Cruiselines, and Airlines

6%

RETAILERS

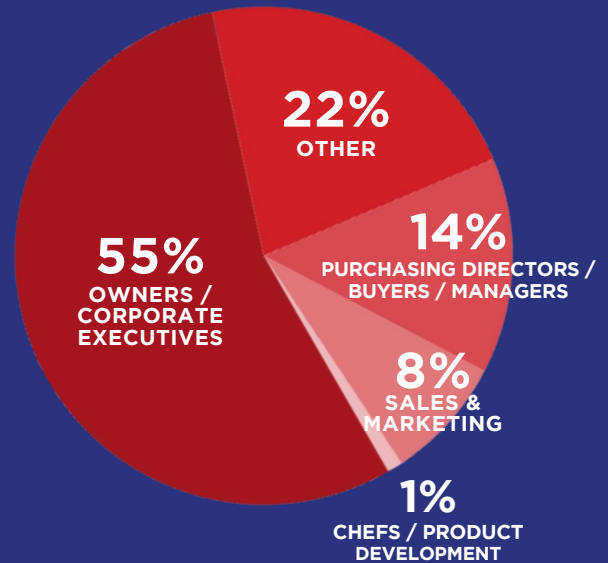
Supermarkets/Hypermarkets, Grocery Stores, Convenience Stores, and Gas Stations

2%

SERVICE PROVIDERS

Consultants, Media, Shipping, Marketing/Promotion, and Government

BUYERS BY JOB ROLE



57%

OF ATOTS EXHIBITORS
reported sales to a new international market



\$18,750,000
in projected sales by
ATOTS exhibitors

CATEGORIES OF INTEREST



ALCOHOL



ORGANIC



CANDY



FRUIT AND
VEGETABLES



CONDIMENTS



BAKERY AND
DESSERTS



MEAT AND
POULTRY

USA PAVILION ORGANIZED BY



IMEX
MANAGEMENT
INTERNATIONAL TRADE & EXHIBITIONS

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Maximize Your ROI with A Taste of the States at AFB Miami 2023



You Focus on Business, We Handle the Rest



MATCHMAKING



EXPERT ASSISTANCE



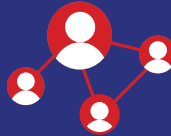
EXPORT COACHING



BRANDED PROGRAM



EXCLUSIVE SERVICES



EXPAND YOUR REACH



ENHANCED VISIBILITY

Reserve Your Space!

BOOTH APPLICATION

**FIND YOUR STATE
REGIONAL TRADE GROUP**

ATOTS FLOORPLAN

SHOW GALLERY



“

We think it's important that American cuisine gets out into the global market and I can't think of a better show to that with the type of international audience that is here today.

RYAN SCHEMEL

ACADIAN KITCHEN
CHIEF COMMERCIAL OFFICER

”

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