

# THE 9th INTERNATIONAL

LIVESTOCK, DAIRY, MEAT PROCESSING AND AQUACULTURE EXPOSITION, VIETNAM

## 29-31 MAY 2024

Saigon Exhibition and Convention Center (SECC)
Ho Chi Minh City, Vietnam



ORGANIZED BY













# ILDEX VIETNAM

#### LIVESTOCK MARKET OVERVIEW - VIETNAM

The new Southeast Asian tiger economy, Vietnam, has shown a robust growth in the last years. With a large and dynamic population, the country has emerged to the forefront of international trade and is a highly attractive target for international investments. Vietnam has only been open to business with the rest of the world for a couple decades, but its people cultural inclination for work and entrepreneurship have quickly propelled its economy. Moving from a traditional and agricultural economy, the Vietnamese government has been slowly but steadily opening the economy to foreign investments and expatriate workers.

Due to various aspects that have heavily affected the food, agriculture, and livestock industry, including Covid-19, ASF and Avian Flu etc., the demand in Vietnamese market is predicted to increase significantly within the upcoming years. To name a few, the demand for feed raw materials is expected to increase to 28-30 million tons a year costing \$12-13 billion over the next 5 years; Feed production has been growing by 13-15 percent annually, making Vietnam the 10th largest producer in the world and the largest in Southeast Asia. All these are bringing immense business opportunities for international investors and stakeholders.

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#### PRODUCTION OF PIG MEAT BASED ON CONTINENT



According to the Countries statistic, these are the biggest pig producing in 2020.

41,133,300 tonnes
12,845,097 tonnes
5,118,000 tonnes
5,003,430 tonnes
4,482,048 tonnes
4,281,613 tonnes
3,550,105 tonnes
2,299,446 tonnes
2,201,110 tonnes
1,985,120 tonnes

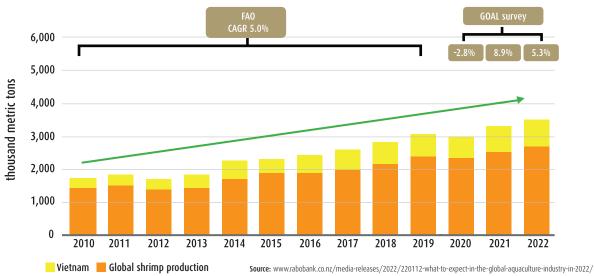
Source: www.rabobank.co.nz/media-releases/2022/220112-what-to-expect-in-the-global-aquaculture-industry-in-2022/

#### THE STRONG INBOUND IN SHRIMP



Following a strong rebound in 2021, 2022 is set to be another excellent year for major shrimp producers. New data presented at the GSA GOAL conference suggests year- on-year growth will potentially achieve well over 10% in 2021, putting shrimp production above pre-pandemic levels.

#### The strong rebound in shrimp (vanamei and monodon) production is expected to continue in 2022



# ILDEX VIETNAM SECTOR OVERVIEW



### **Animal Health**

Monitoring animal health and preventing animal disease outbreaks is vital to the economy and safety of the country's food supply. Production of healthy livestock helps to ensure a safe food supply and keep consumer prices stable



# Feed Ingredients/ Additives

Component part, constituent, or any combination/mixture added to and comprising the animal food, including include grains, milling by-products, added vitamins, minerals, fats/oils, and other nutritional and energy sources



## FeedTech/CropTech

Showcasing technologies of different materials (cereals, coarse powders, fine powders, mash, bran, liquids and molasses) and equipment of feed milled, fed and weighed, and mixed together including additives to obtain the final product



## **Breeding/Hatching**

The process of selective mating of animals with desirable genetic traits, to maintain or enhance these traits in future generations. Also, involves estimation of the genetic value of individuals for traits including growth rate and yield of products such as eggs, milk or meat



## **Farm Production**

Products that crops, livestock, supplies used or produced in a farming operation and products of crops or livestock and including farm products



## **Processing/Handling**

The components, processing machines, and systems used to handle, prepare, cook, store, and package food and food products

#### **FACTS & FIGURES:**

## **ILDEX Vietnam 2022 Visitor Overview**

10,308 **Trade Participants** 

163 Leading companies from worldwide

International participants from worldwide 2,606

**Positive feedback** 85.2%



**TOP 10 INTERNATIONAL VISITOR COUNTRIES** 







**South Korea** 







India



Cambodia



Taiwan



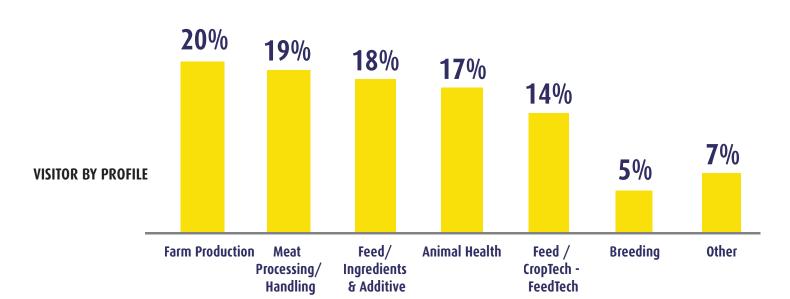
China



Indonesia

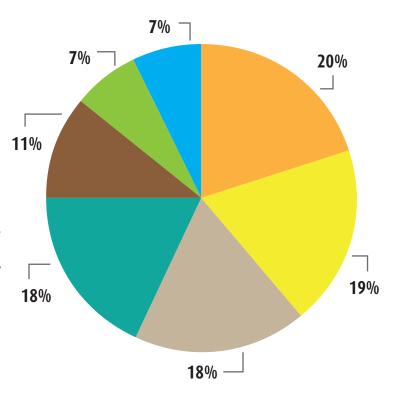


Canada





- Farm
- Animal Health / Pharmaceutical Products / Ingredients / Equipment Manufacturer, Distributor, Services
- Feed Mill
- Feed Additive / Ingredients Manufacturer, Distributor, Services
- Animal Farm Equipment Manufacturer, Distributor, Services
- Slaughterhouse, Processor, Manufacturer, Distributor of Meat / Dairy / Fish and Shrimp / Egg Products and Equipment
- Other



#### **PURPOSE OF VISIT:**

Buy Product and Services

Find New Business Partners / Innovation

Meet Business Partners

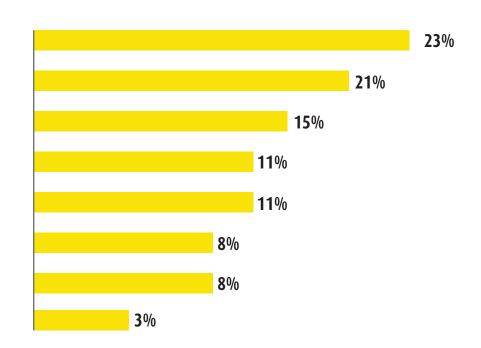
Sell Products and Services

Get Market Overview

Attend Seminar / Conferences

Evaluate Show for Future Participation

Others









#### **FACTS & FIGURES:**

ILDEX Vietnam 2022 Exhibitor Overview

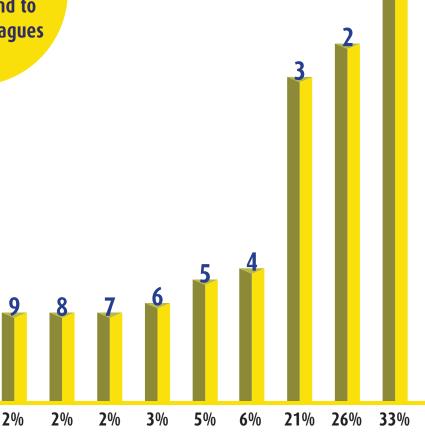
**EXHIBITOR BY PROFILE** 

163
Exhibitors
from 45 countries

International Exhibitors 87%

91% of visitors are satisfied with show quality

94% Recommend to their colleagues



- 1. Animal Housing & Farm Equipment
- 2. Feed Ingredients & Additives
- 3. Animal Health, Breeding and Feed
- 4. Knowledge Transfer & Consulting
- 5. Industrial Feed, Grain, Raw Material Processing Equipment
- 6. Egg Processing, Packaging, Handling and Refrigeration
- 7. Hatching & Incubation, Swine Genetics Exporter, Cattle & Goats Genetics
- 8. Manure Treatment System, Industrial Pig Fertilizer, Waste Water Treatment
- 9. Meat Processing, Seasoning, Packaging and Handling, Refrigeration

#### **EXHIBITORS' FEEDBACK:**



#### Dr. Rafael Monleon

#### Business Manager, Aviagen Asia Pacific Ltd.

"Our journey with ILDEX Vietnam started in 2018. Finally, we are here in 2022 with VNU Asia Pacific. We are able to proudly present our product. We are looking forward to coming to Vietnam on a regular basis to present our product and innovation, to connect with our new partners, customers and industry peers."



#### **Andy Pian**

#### Vice President, Huali

"It is a good platform for all of us to share the knowledge, advice and the business solution to develop the business. ILDEX Vietnam provides a platform for all of the exhibitors from international as well as the global brands. We get to meet many business partners, investors, visitors as well as the local farmers and all of our industry friends. We will always support this great show."



## **BOOTH PACKAGES**





#### **RAW SPACE**

Aisle location: \$429/Sqm Corner location: \$471/Sqm

#### STANDARD BOOTH

Aisle location: \$501/Sqm Corner location: \$551/Sqm

COMPANY NAME

#### **PREMIUM BOOTH**

Aisle location: \$519/Sqm Corner location: \$571/Sqm

- 1. VAT is included in the booth rental above.
- 2. 10% surcharge to be applied to corner stands

## SPONSOR OPPORTUNITIES

### **DIGITAL PARTICIPATION**

Head Banner	USD	Exclusive to
Homepage	995	1 company
Conference Page or Visiting Page	595	2 companies
Logo and Backlink		
Homepage	500	
Logo and Backlink		
Homepage & share on ILDEX's social media	595	
	USD	Times
Logo and Backlink	595	2
Logo and promotional text (limite to 150 words)	595	1
Exclusive video interview	995	1

#### **ONSITE PACKAGE**

Industry E- Newsletter

#### **PLATINUM PACKAGE \$5,995**

(total \$ 10,075 value)

- Visitor lanyard
- Steel pillar banner \*2 (at entrance A1 or A2, artwork to be provided by sponsor);
- **Show directory** (back cover, artwork to be provided by sponsor);
- Official website: head banner (home page, artwork to be provided by sponsor);
- Industry e-newsletter (1 time, content to be provided by sponsor);
- Exclusive video interview;
- **Seminar room** (1 hour, time & room to be checked with organizer)

#### **GOLDEN PACKAGE \$3,995**

(total \$ 4,935 value)

- **Signage hanging banner** (TBD by venue ceiling plan, artwork to be provided by sponsor);
- **Show directory** (inside front cover);
- Industry e-newsletter (1 time);
- Official website: logo and backline (artwork to be provided by sponsor);
- Exclusive video interview

#### SILVER PACKAGE \$2,495

(total \$ 3,295 value)

- **Seminar room** (1 hour, time & room to be checked with organizer);
- **Show directory** (inside back cover, artwork to be provided by sponsor);
- Official website: banner (conference/or visiting page, artwork to be provided by sponsor)





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For further details related to registration and bookings, please contact our team at:

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