



U.S. EXHIBITOR DIRECTORY



Dear Canadian Partners,

We welcome you to join our Virtual Market Showcase "North American Neighbors: Pet Foods." Our goal with this Virtual Market Showcase is to introduce U.S. exporters of pet food products to Canadian businesses, and to demonstrate to U.S. exporters the retail opportunities for their products in Canada.

You will have the opportunity to meet one-on-one with established U.S. exporters through the virtual business-to-business meetings during the Virtual Market Showcase, which will be held from December 6-8, 2022. The USDA Foreign Agricultural Service and our partners have consulted with each of the U.S. exporting companies to give them an overview of the Canadian market, including an overview of what it takes to be successful in Canada. We are confident the companies understand the complexities of exporting to Canada, and they are prepared to have constructive business meetings with you and your company.

We will be using the IMEX Export Marketplace as the online platform for the event. We encourage you to meet the participating U.S. companies and review their products through their exhibitor listings at <u>naneighborspetfoods.usa-pavilions.com</u>. Please free to submit questions to <u>kboyce@boycemarketing.com</u> or contact Kathy at 416-523-1470.

Thank you, and we look forward to your participation.

Sincerely,

Tyler Babcock

Senior Agricultural Attache U.S. Embassy – Ottawa

Mobile: +1 613-286-0073

Connect with us: Taste USA | Facebook | Twitter | Instagram







CARNIVORE MEAT COMPANY

2878 Ontario Rd Green Bay, WI, 54308

www.carnivoremeat.com

Nicholas Ebert

nebert@carnivoremeat.com

+1 920-863-7035

Carnivore Meat Company provides dogs and cats (and other carnivorous pets) the opportunity to lead long, vibrant, healthy lives; exactly what they deserve. We do that by manufacturing premiumquality, raw frozen and freeze-dried pet food and treats. Our products are U.S.A. made and packaged in our own Green Bay, Wisconsin, facility that is GFSI and EU certified.



EXCLUSIVELY PET, INC.

7711 N 81st St Milwaukee, WI 53224

www.exclusivelypet.com

Bridget Richlen

brichlen@generalpet.com

+1 414-410-6274

For over 25 years, Exclusively Pet, Inc. has been creating treats for dogs who are more than just pets. Two separate lines of treats offer the right snack at the right opportunity. Our baked cookie treats take inspiration from popular human treats but are formulated just for dogs. Exclusively Dog treats was created after noticing skin issues and allergies in our own pets. Our Exclusively Dog treats capture the same fun, human flavors we're known for, but remove any wheat, corn and soy from the treats. Both lines are natural and made in the USA, and always have been. Many of our treats are also made without animal origin ingredients.



FUNCTIONAL NUTRIMENTS LLC

1215 S Kihei Rd, Suite o-155 Kihei, HI 96753

www.FunctionalNutriments.com

James Jacobson

jj@functional nutriments.com

+1 808-875-787

Premium dog supplements sold thru veterinary clinics and traditional retail channels.



PORTLAND PET FOOD COMPANY

120 NW 9th Avenue, #206 Portland, Oregon 97202

www.portlandpetfoodcompany.com

Kathleen McCarron

kmcarron@portlandpetfoodcompany.com +1 503-449-1960

Portland Pet Food Company believes you should feed your dog & cat like you feed yourself. We also partner with Pacific Northwest companies to ensure that 100% of your cat's & dog's food is sourced and made in the United States. Our delicious line of dog products has expanded from biscuits to shelf-stable meals. Our convenient shelf-stable pouch meals work as toppers, mixers, rotational meals or soft treats. Smaller and senior pets may enjoy them all on their own! Our meals are easily portable making them perfect for camping, backpacking or adventuring with your pup or hanging at home with your cat.





REAL DOG BOX

3625 Dalbergia St San Diego, CA 92113

www.real.dog

Ruby Balaram

ruby@real.dog +1 858-436-5488

Real Dog is an online dog wellness company. We pioneered a new category of convenient food that connects dogs with real nutrition. We specialize in food technologies and canine nutrition services. We build digital tools to help dog owners #feedreal food. We believe in feeding small-batch fresh food, but commercial dog food is centered around mass production. We designed a system to stay small within cities, buy local, and air-dry in small batches to serve millions of dogs fresh food. We supplement our food with digital tools to support dog owners on their wellness journey and teach them why and



REMY'S KITCHEN

PO Box 553 Cable, WI 54821

www.remysk9kitchen.com

Lisa McMillan

info@remysk9kitchen.com

+1 818-497-1350

Makers of super healthy freeze dried dog and cat treats and meal mixers. Small batch made in the USA with human grade ingredients. Freeze dried pet treats - dog and cat.



how to feed real food.

Medicus Veterinary Diets

SIMPLE FOOD PROJECT MEDICUS VETERINARY DIETS

1823 Executive Dr. Oconomowoc, WI 53066

www.simplefoodproject.com www.medicusveterinarydiets.com

Chris Bessent, DVM

cabessent@medicusveterinarydiets.com +1 262-751-7445

The Simple Food Project offers Complete and Balanced Freeze Dried food for dogs and cats made of whole food ingredients. Each diet is a combination of wholesome meats and organs, organic fruits and veggies & ground krill. Medicus Veterinary Diets offer freeze dried whole food therapeutic nutrition for sick dogs and cats. Each diet consists of clean human grade meats and organs, organic fruits and veggies and geared to provide the specific nutrient needs of each issue.



VERUS PET FOODS

PO BOX 239 Abingdon, MD 21009

www.veruspetfoods.com

Candace Leitman

candace@veruspetfoods.com

+1 484-354-2165

Manufacture of dog & cat food-made in an Eu certified facility. Family & veteran owned since 1993. Never recalled. Utilizing freeze dried probiotics that are applied before the cooking process for better efficacy. Slow cooked process for a higher starch conversion. 100% chelated minerals used in all formulas.

