## THE WORLD'S BIGGEST, MOST INFLUENTIAL EVENT FOR CITIES AND URBAN INNOVATION



## SMARTCITY

EXPO WORLD CONGRESS

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## THE FUTURE OF HUMANITY IS INEVITABLY URBAN.

NEW REALITIES.
NEW TECH.
NEW BUSINESS MODELS. NEW OPPORTUNITIES.

Held in Barcelona since 2011, Smart City
Expo World Congress gathers leaders from
the most innovative companies, governments
and organizations to move cities towards a better future.

We're on a mission: accelerate a brighter
urban paradigm towards green, efficient
and thriving cities that leave no one behind

THIS IS THE PLACE TO CATALYZE A POWERFUL URBAN TOMORROW WORLDWIDE W

## URBAN INNOVATION ALL-YEAR-ROUND



## $\underset{\text { Sxeo worti concresss }}{\text { SM NUMBERS }}$

## 25,300 <br> IN-PERSON ATTENDEES

## 1,106 <br> EXHIBITORS

## 800

CITIES
577
SPEAKERS

COUNTRIES
$300+$ + PRESS

13,2K EDITORIAL MENTIONS IN 96 COUNTRIES

## $1.2 \mathrm{M}+$ <br> WEB VIEWS

## 147K+

FOLLOWERS $\mathbf{x} \mathbf{f}$ @ in $\square$
54M+
DIGITAL IMPRESSIONS
$6 K+$
SOCIAL MEDIA MENTIONS

## TOMORROW. CITY

## 68,000+

MONTHLY USERS

28,700+
SUBSCRIBERS

## A GLOBAL MEETING POINT <br> 8 FOR URBAN TRANSFORMATION



## F A POWERFUL COMMUNITY <br> OF CROSS-SECTORIAL CITY-CHANGERS



ATTENDEES' ORGANIZATION PROFILE

- Governments
- Local Companies \& SMES
- Large \& Global Companies
- Startups
- Institutions \& other entities
- Academia
- Inter-governmental organizations
- Media \& Culture
- Investors


ATTENDEES' JOB FUNCTION

- High Level Management \& Top Public Representative
- Senior Manager
- Technical Profile
- Specialist
- Consultant
- Others


ATTENDEES' JOB TOPIC

- Mobility
- Enabling Technologies
- Energy \& Enviroment
- Infrastructures \& Buildings
- Governance
- Living \& Inclusion
- Economy
- Safety \& Security
- Blue Economy


## SPOTLIGHT ON THE ISSUES THAT MATTER

Enabling Technologies<br><br>Q Mobility<br>酮入 Infrastructure \& Building<br>(8) Governance \& Economy<br>\&) Living \& Inclusion<br>$\approx$ Blue Economy



## AN ALL-EMBRACING DEBATE WITH § WORLDWIDE EXPERTS <br> JANETTE



MUHAMMAD YUNUS
Nobel Peace Prize Laureate


DIANA PARKER
WW Public Sector Government Lead, Microsoft

CLAIRE O'NEILL
Former UK Climate and Energy Minister


LUKE HOUGHTON Global Infrastructure Leader Advisory, Deloitte



JUNG HOON LEE
Honorary Mayor, Seoul Metropolitan Government


DAVID GROVER
CEO, Roshn Group

## SADIK-KHAN

Principal of Transportation, Bloomberg


RAQUEL SANCHEZ
Minister of Public Works and Transport, Government of Spain

## PETER KÖRTE

CTO, Siemens



NATHAN BLECHARCZYK
Co-founder and CSO, Airbnb

## TRUSTED BY GLOBAL LEADING CORPORATE PARTNERS

| aramco | $\underset{\text { communications }}{\text { AXIS }}$ | $\begin{aligned} & .1\|1,1\| 1 \\ & \text { CISCO } \end{aligned}$ | DS SASSAULT | DelLTechnologies | Deloitte． |  |
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## SUPPORTED BY A POWERFUL NETWORK OF INSTITUTIONS, ORGANIZATIONS...

(1) Hilievor SITIEs SIDB ICLEI

Generalitat de Catalunya Government of Catalonia

## metropolis

$\qquad$
$\square$

## C4O CITIES



## ．．RESEARCH，SCALE－UP PLAYERS AND MEDIA PARTNERS



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## A MEETING POINT FOR GOVERNMENTS

 Map of exhibiting cities, regions and countries

## F CELEBRATION OF URBAN INNOVATION WORLD SMART CITY AWARDS

These internationally acclaimed prizes recognize and support innovative city strategies, projects and ideas that can make an impact on citizens' lives and turn our cities into better places to live.

In 2023, we received 411 entries from 63 countries!

## AWARD CATEGORIES



CITY AWARD


INNOVATION AWARD



7 PROJECT AWARDS
senter: Laia Bonet, First Depu

## OUR VALUES IN ACTION SUSTAINABILITY \& DIVERSITY

Proud of it: We reduce our environmental footprint, promote green consciousness \& enhance equity.


CIRCULARITY.
EVERYTHING GETS A SECOND LIFE
1,503kg
of material reused

## 9,180kg

of carpet recycled

## ALL THE (GREEN) POWER

 TO THE VENUEVenue \& offices powered only with renewable sources
5.86 GWh
of electricity per year

NO SINGLE-USE PLASTICS
LESS PAPER. TONS OF RECYCLING

## 2,134kg

Prevented plastic waste

1,618kg
of selective waste
collection

PLANT SOME TREES,
HELP THE PLANET BREATHE
Money from merch goes to reforestation initiatives. 886 trees planted in 2023

All CO2 emissions generated by the event are offset. 204 tons of CO2

Electric
scooters and reserved spaces for people with reduced mobility

Accessibility and guidance system for the visually impaired

Vegan, halal and kosher menus available. Plus convenient prayer rooms

A CONGRESS EMPOWERING AND CELEBRATING DIVERSITY

Equal gender representation within our 600+ speaker roster

Conference program with specific sessions about gender inclusivity, equality, accessibility and barrierfree design



## READY TO JOIN?

01 BECOME A PARTNER
0.2

BECOME A SPONSOR

## 01

## BECOME A PARTNER

Gain maximum awareness and position your brand as a global leader in urban innovation.

Speak to a targeted audience.
Take central stage at the Expo.
Enjoy high-level networking.
Gain premium visibility.

GLOBAL PARTNER
Get unrivalled positioning €100,000

INDUSTRY PARTNER
Be recognized as a sector leader $€ 50,000$

## EVENT PARTNER

Stand out from exhibitors
€18,000

## GLOBAL PARTNER

Big drivers of major industries: get the full spotlight at the must-attend event for the sector.

PRICE €100,000

## Congress

/ Speaking slot in 1 High-level Roundtable $\bigcirc$ Auditorium
/ Speaking slot in 1 Thematic Roundtable or In Focus Session $\odot$ Thematic Room
Speaking slot in 1 Solution Talk $\cap$ Agora

## Tickets

100 Full Congress Passes +100 Visitor Passes
25\% discount on additional passes

## Visibility

/ Website: Logo on the Homepage | Dedicated page gathering all relevant info about the partner's participation | Logo, description \& link on Partners' page Featured corporate activity (website and app) | Speaker highlighted in Featured Speakers page | Company information in the Exhibitor catalogue (website and app)

E-mailing: Announcement e-mail | E-mail Thanks to our partners: Logo \& link, 1st level | E-mails footer: Logo \& link (October to December)
/ Social Media: 1 announcement | 1 solution-focused post | 3 onsite coverage posts, including one live video interview in the partner's booth | Retweets \& mentions
/ Signage: Logo on exhibitor floorplan (central location) | Logo on static signage \& dynamic advertising (1st level) | Logo on congress screens between sessions (all rooms)
/ Post-event Report: Logo and description
/ Testimonial video of the partner's onsite participation (post-event)

## Networking

/ Exclusive access to the VIP guests list
/ Booth included in thematic tours through the Expo attended by international delegations
/ Invitation to the Global Partners Lunch - Day 1 (2 pax/partner)
/ Invitation to the Mayor's Dinner - Day 1 (2 pax/partner)

## Press

/ Weekly update of registered press list (last weeks before the event)
/ Press releases and media kit sent to the partner's team
/ Press kit spot in the venue's press room
/ Media invite group pre-registration
/ Local key media outlet guidance

## Value-added benefits

## / 4 parking bays

/ Extra 3 h per day of free access to the loading/unloading zone during assembly and dismantling
/ Priority in booking hotel rooms \& table at the Nuclo restaurant
/ Tomorrow.City: Featured Partner page | Full congress sessions available | Possibility of submitting an article in the Mag (in adherence with our editorial standards)

## INDUSTRY PARTNER

Sector accelerators and niche specialists: stand as an industry leader and innovation driver.

PRICE 350,000

## Congress

Speaking slot in 1 Keynote Talk or Burning Debate $\rho$ Thematic Room
/ Speaking slot in 1 Solution Talk $\bigcirc$ Agora / Thematic Room

## Tickets

/ 50 Full Congress Passes +60 Visitor Passes
/ 25\% discount on additional passes

## Visibility

/ Website: Logo on specific Track page | Logo, description \& link on Partners' web section | Company information in the Exhibitor catalogue (website and app)
/ E-mailing: Logo on track-oriented e-mail | E-mail Thanks to our partners: Logo \& link, 2nd level
/ Social Media: 1 announcement | 2 onsite coverage posts | Retweets \& mentions
/ Signage: Logo on static signage \& dynamic advertising (2nd level) | Logo on congress screens between sessions (one room)
/ Post-event Report: Logo and description

## Press

/ Press releases and media kit sent to the partner's team
/ Press kit spot in the venue's press room
/ Media invite group pre-registration
/ Local key media outlet guidance

## Value-added benefits

/ 2 parking bays
/ Priority in booking hotel rooms
/ Priority in booking a table at the Nuclo restaurant
/ Tomorrow.City: Full congress sessions available

## EVENT PARTNER

Key providers and disruptive players: show the world you're ahead of the curve.

PRICE €18,000

## Congress

/ Speaking slot in 1 Thematic Roundtable or In Focus Session 〇Thematic Room

## Tickets

/ 50 Full Congress Passes + 50 Visitor Passes
/ 25\% discount on additional passes

## Visibility

/ Website: Logo, description \& link on Partners' web section | Company information in the Exhibitor catalogue (website and app)
/ E-mailing: E-mail Thanks to our partners: Logo \& link, 3rd level
/ Social Media: 1 joint announcement | 1 onsite coverage post | Retweets \& mentions
/ Signage: Logo on static signage \& dynamic advertising (3rd level)
/ Post-event Report: Logo and description

## Press

/ Press releases and media kit sent to the partner's team
/ Press kit spot in the venue's press room
/ Media invite group pre-registration
/ Local key media outlet guidance

## Value-added benefits

/ 2 parking bays
/ Priority in booking hotel rooms
/ Priority in booking a table at the Nuclo restaurant
/ Tomorrow.City: Full congress sessions available

## F PARTNERSHIP DEALS AT A GLANCE

## CONGRESS

PASSES \& INVITATIONS

Slot in a High-level Rountable
Slot in a Thematic Roundtable or In Focus Session

Slot in a Solution Talk
Slot in a Thematic Keynote or Burning Debate

Full Congress + Visitor Pass


$$
\checkmark
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Invitation to Mayor's Dinner \& Global Partners Lunch

Booth included in thematic tours through the Expo

Exclusive access to the VIP guests list

Parking bays
Extra 3h per day of free access to the loading/unloading zone during assembly and dismantling

Priority in booking hotel rooms \& table at the Nuclo restaurant

GLOBAL PARTNER
$\checkmark$

## Logo in the Homepage

Logo, link \& description in the Partners' page
Dedicated page gathering relevant info about the partner's participation

| WEBSITE |  |
| :---: | :---: |
|  | Speaker highlighted in Featured Speakers page |
|  | Featured corporate activity (website \& app) - Detailed info on the next page |
|  | Company information in the Exhibitor catalogue (website \& app) |
| TOMORROW.CITY PLATFORM | Featured Partner page |
|  | Sessions available on demand after the event |
|  | Possibility of submitting an article in the Mag |
| EMAILINGS | Announcement e-mail to our database |
|  | E-mails footer: Logo \& link |
|  | Logo on track-oriented webpage and e-mailings |
|  | E-mail Thanks to our partners: Logo \& link |
| SOCIAL MEDIA | Partnership announcement |
|  | Additional posts (pre and during the event) with partner-related content |
|  | Testimonial video of the partner's onsite participation |
|  | Retweets of posts using the event's official hashtag |
| POST-EVENT REPORT | Logo \& description in post-event report |
| PRESS | Weekly update of registered press list |
|  | Press releases and media kit sent to the partner's team |
|  | Press kit spot in the venue's press room |
|  | Media invite group pre-registration |
|  | Local key media outlet guidance |
| ONSITE SIGNAGE \& SCREENS | Logo on the exhibitor floorplan |
|  | Logo on static signage \& dynamic advertising screens |
|  | Logo on rooms projections between congress sessions onsite |

WEBSITE

| 1st level | $2^{\text {nd }}$ level | 3RD level |
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| $7^{\text {st }}$ level | $2^{\text {nd }}$ level | 3 RD level |
| All rooms | Thematic rooms |  |

EVENT PARTNER

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## UPGRADE OPTION SPOTLIGHT ON YOUR BOOTH TALKS

Make your booth sessions matter.
Let's put focus on what happens in your space.

- WEBSITE \& APP. Featured activity in the Booth Talks section
- APP. Push notification encouraging attendees to join the Booth Talks
- EMAILING. Dedicated email campaign to our full database presenting all Booth Talks taking place at the event
- SOCIAL MEDIA. 3 non-exclusive posts in all official social channels
- ADDITIONAL INVITATIONS. 25 Full Congress passes \& 25 Visitor passes

PRICE: €15,000


## 02

## BECOME AN EXHIBITOR

Hire your space \& create the perfect stand to showcase your projects, host talks and meet with clients and partners.

The larger the space, the better your location will be and the more passes you will get.

## Space Only

€295/m2
Optional: €150/m2 double deck

Co-Exhibitor Fee € 525


## О2 BECOME AN EXHIBITOR



## O2 CO-EXHIBITOR FEE

## As an exhibitor, you can bring other companies to exhibit in your own space.

They will benefit from:
$\checkmark$ Visibility in the SCEWC websites and app (Exhibitor list)
$\checkmark$ Visibility in the exhibitor floorplan onsite
$\checkmark 2$ Full Congress Passes
$\checkmark 6$ Visitor Passes
$\checkmark 2$ Exhibitor Passes (access to the Congress included)
$\checkmark$ Access to the Exhibitor Area, so they can manage their participation:

- Use the Invitation Tool to send electronic invitations to their costumers
- Buy extra services (catering, rental of meeting rooms, hotels, etc.)
- Use the contact management
- Enjoy 25 \% discount for purchasing additional passes


## 02 TICKETS INCLUDED

$\left.\begin{array}{|lc|c|c|}\hline & \begin{array}{c}\text { FULL CONGRESS } \\ \text { PASS } 3 \text { DAYS }\end{array} & \begin{array}{c}\text { VISITOR } \\ \text { TRADE FAIR }\end{array} & \begin{array}{c}\text { EXHIBITOR } \\ \text { PASS }\end{array} \\ \hline 12-15 \text { sqm } & 3 & 10 & 4 \\ \hline 16-18 \text { sqm } & 4 & 12 & 4 \\ \text { INVITATION }\end{array}\right]$


## EXHIBITOR SERVICES

We take care of everything.
Let us provide you the best possible experience at \#SCEWC24

## build de:

by Fira
Booth design and construction

Catering services

## servifira/

Booth services: furniture, AV, decoration, supplies, cleaning, support staff...

## LLeadretrieval

Smart contact management tool


## n2

## BECOME SPONSOR

## Looking for an even larger presence?

Our sponsorship deals offer a visibility boost in key areas and initiatives of the event.

Tell us what your goals are and we'll work with you to put together a bespoke offer, be it within digital content or in-venue assets.

"Smart City Expo is the best cities event in the world.
For us, it's a must."
HMicrosoft

"The debate taking place in Barcelona is the center of what happens in Europe and worldwide."


# $\therefore \mathrm{CD}$ <br> <br> SCEWC24 STARTS NOW <br> <br> SCEWC24 STARTS NOW SAVE YOUR SPOT! 

 SAVE YOUR SPOT!}
smartcityexpo.sales@firabarcelona.com



[^0]:    fol level

